

Phoenix Index SelectSM Bonus

A single-premium indexed annuity with an upfront bonus, six indexed accounts, a fixed account, guaranteed principal protection and an optional guaranteed minimum withdrawal benefit

Features¹

UPFRONT 5% PREMIUM BONUS

- An amount equal to 5% of the single premium is applied at issue
- Applied to each account in the same proportion as the single premium allocation
- Earns interest and/or index credits in the same way as the single premium
- Crediting rates may be less than a comparable non-bonus product

INDEXED ACCOUNTS²

- Six point-to-point indexed accounts that are eligible for an index credit based, in part, on the performance of the index over the course of a segment duration
 - One-Year S&P 500
 - Monthly S&P 500
 - One-Year DJIA
 - One-Year Euro Stoxx 50
 - One-Year Balanced Allocation
 - Five-Year S&P 500
- Each account may be subject to a cap, participation rate and an index spread, which are set at the beginning of each indexed account segment. They are guaranteed to remain fixed for the index segment duration
- All accounts require a minimum allocation of \$2,000

FIXED ACCOUNT

- Interest credited daily
- Rate guaranteed for one year

PREMIUM BAND ENHANCEMENT

- The greater the single premium, the more favorable the indexed account rates
- High band provides more index credit potential
- Low band: \$15,000 - \$49,999, high band: \$50,000+

GUARANTEED MINIMUM WITHDRAWAL BENEFIT

- Initial benefit base is equal to the single premium plus the 5% premium bonus
- One of the following GMWB riders may be elected only at contract issue:
 - **Income 25:** provides a cumulative bonus equal to 25% of the initial benefit base at the end of year one provided no withdrawals have been taken³
 - **Income Plus:** provides a guaranteed minimum 8% compound increase to the benefit base for the first 10 years
- The percentage of the benefit base available for withdrawal varies by rider and age at first withdrawal under the rider.

Please refer to the rider overviews included with the client brochure for percentage amounts

- These riders are optional and involve an annual fee of 0.90% (Income 25) and 0.75% (Income Plus) of the benefit base. The benefit base is used solely to calculate the rider fees and benefits payable under the terms of the riders and is not a guarantee of contract value or amount available for withdrawal

PRINCIPAL PROTECTION

- Index credit is never less than 0%
- No loss of initial investment due to market downturns

DEATH BENEFIT

- Paid upon the death of any owner
- The death benefit is equal to the greater of the contract value or the total guaranteed value
- Index credit for year in which death occurs is not included in death benefit calculation⁴

ANNUITY PAYMENT OPTIONS

- Seven fixed annuity payment options provide choice of periodic fixed payment for a specified period of time or for the life of the annuitant(s), or a combination of both
- Surrender value will apply if the annuitization occurs before the fifth contract anniversary or the annuitization period is less than 10 years. Otherwise the annuitization value will be the greater of the contract value or the total guaranteed value

Basics²

ISSUE AGES

- 0 – 85

PAYMENT PREMIUM

- Single premium
- Minimum: \$15,000 (qualified and non-qualified)
- Maximum: \$1,000,000 unless approved by Phoenix

WITHDRAWALS

- Penalty-free withdrawals up to 10% of contract value each year
- Any withdrawals may be subject to federal and state income tax
- If taken prior to age 59½, withdrawals may also be subject to a 10% federal penalty
- Withdrawals taken in excess of free withdrawal amount during the surrender charge period will be subject to surrender charges and a market value adjustment⁵
- Any withdrawals taken during the segment duration will not be included when calculating the index credit for that segment

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IRS Circular 230 Disclosure: Any tax advice contained in this communication (including any attachments) is not intended to be used, and cannot be used, to avoid penalties imposed under the U. S. Internal Revenue Code, and was written to support the promotion or marketing of the transactions or matters addressed here. Individuals should seek independent tax advice based on their own circumstances.

1. Product features, riders, options and availability may vary by state. Consult with your financial representative to determine state variations and restrictions and other conditions that may apply.
2. Indexed account credit calculations exclude any dividends that may be paid. While the value of each indexed account is affected by the value of an outside index, the contract does not directly participate in any stock, bond or equity investment. These indexed accounts are currently offered, however we may change, add or eliminate indexed accounts.
3. If withdrawals are taken in year one, the bonus to the initial benefit base is limited to 12.5%.
4. A Bonus Recapture charge will apply if death occurs during the first three contract years.
5. For contracts that include an optional GMWB rider, withdrawals in excess of the guaranteed withdrawal amount will reduce the benefit base and therefore reduce future guaranteed withdrawal amounts.

SURRENDER CHARGES

- Applies upon full surrender or withdrawals in excess of the free withdrawal amount
- Calculated as a percentage of the contract value surrendered or withdrawn, up to the single premium amount
- Surrender charges will apply to withdrawals in excess of the free withdrawal amount in a year of full surrender
- Surrender charges will never reduce the surrender value below the total guaranteed value
- Surrender and bonus recapture charges are waived if contract owner becomes ill and is confined to a nursing home on or after the first contract anniversary, for at least 90 consecutive days
- Surrender and bonus recapture charges are waived if contract owner is diagnosed with a terminal illness on or after the first contract anniversary. A terminal illness is a condition that is expected to result in the owner’s death within six months

MARKET VALUE ADJUSTMENT

- Applies during the surrender charge period
- Adjustment may be positive or negative depending on the change in the interest rates since contract issue
- Adjustment will never reduce the surrender value below the total guaranteed value or the single premium. In addition, the adjustment cannot increase the surrender value by more than the maximum amount that the adjustment can decrease the surrender value
- Applies when surrender charges and and bonus recapture charges are waived under the nursing home and terminal illness waiver

TOTAL GUARANTEED VALUE (TGV)

- Minimum value contract will provide as the surrender value, death benefit and amount available for annuitization. TGV value is not affected by market value adjustment, surrender and bonus recapture charges
- Equal to 87.5% of the single premium, accumulated at the applicable TGV interest rates, less withdrawals
- TGV interest rates range from 1%-3%, vary by fixed and indexed accounts and are set on the contract issue date and guaranteed for the life of contract

Surrender and Bonus Recapture charges are assessed according to the following scale:

Contract Year	1	2	3	4	5	6	7	8	9	10	11+
Surrender Charge %	10%	9%	8%	7%	6%	5%	4%	3%	2%	1%	0%
Bonus Recapture %⁶	98%	90%	80%	75%	70%	65%	55%	45%	30%	15%	0%

6. A charge that applies upon full surrender or withdrawals in excess of free withdrawal amounts, the bonus recapture is equal to the illustrated percentage shown above multiplied by the bonus associated with premium withdrawn. These charges will never reduce surrender value below the TGV.

This product is subject to state approval.

Annuities are long-term investment vehicles particularly suitable for retirement assets. Annuities held within qualified plans do not provide any additional tax benefit. Early withdrawals may be subject to surrender charges. Withdrawals are subject to ordinary income tax, and if taken prior to age 59½, a 10% IRS penalty may also apply.

The insurance products are:

- Not insured by FDIC, NCUSIF, or any other state or federal agency that insures deposits;
- Not a deposit or obligation of, underwritten or guaranteed by, the depository institution or any affiliate;
- Subject to surrender charges that could result in loss of principal invested.

Products offering a bonus may offer lower credited interest rates, lower participation rates, lower caps and/or higher spreads, and have higher expenses than products not offering a bonus. Over time, and under certain circumstances, the amount of the bonus may be more than offset by the increased charges, lower credited interest rates, lower participation rates, lower caps and/or higher spreads. Interest rates, participation rates, caps and spreads are subject to change.

This annuity offers a Fixed Account and a variety of Indexed Accounts. The Fixed Account may earn a specified rate of interest of 0% or greater. The Indexed Accounts may or may not earn Index Credits. Index Credits are credited if the type of Index that the Indexed Account tracks performs in a manner described in the Indexed Account riders attached to your contract. Although, Index Credits are awarded based on index performance, this annuity is not a security. You are not buying shares of any stock or investing in an index. You are purchasing an annuity, which is a type of insurance policy issued by an insurance company. You can use an annuity to save money for retirement and to receive retirement income for life. It is not meant to be used to meet shortterm financial goals.

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