



“Medically Rated” SPIA’s... Better than Ever! Securitas Financial Case Study: Diabetes

According to the American Diabetes Association, 12.2 million people over the age of 60, or 23.1%, have diabetes.

SPIA Premium: \$100,000.00
 Age: 68
 Gender: Male
 Height: 6’1”
 Weight: 217 lbs
 State of Residence: GA

Medical History:

Diabetes first diagnosed in 1994. Treated with diet and oral medications. High blood pressure and high cholesterol controlled with medications. Does not routinely monitor blood glucose level. Hospitalized in June, 2007. Has experienced proteinuria and neuropathy.

Compare:

Below is Securitas Financial’s “medically-rated” SPIA quote as compared to standard SPIA quotes of leading SPIA carriers on November 6, 2009. Monthly income on Life Only basis.

Securitas Financial	\$ 766.67
American General	\$ 697.00
American National	\$ 695.18
Jackson National	\$ 684.00
Genworth	\$ 680.35

SECURITAS FINANCIAL

Get your quote today! NO APS’s to be reviewed, NO medical exam. Answer 8 medical questions and receive an immediate guaranteed quote



Brokers Alliance, Inc.
 Contact Annuity Marketing:
 (800) 290-7226x125
www.brokersalliance.com/annuity/securitas.asp

Underwritten by Securitas Financial Life Insurance Company of Winston-Salem, North Carolina. Income Advantage product (describes policy form SPIA09) available in AZ, CO, GA, NC, SC and TN.

For agent and broker use only. Not intended for the general public.