



“Medically Rated” SPIA’s... Better than Ever! Securitas Financial Case Study: Diabetes

According to the American Diabetes Association, 12.2 million people over the age of 60, or 23.1%, have diabetes.

Age: 68
Gender: Male
Height: 6’1”
Weight: 217 lbs
State of Residence: GA

Medical History:

Diabetes first diagnosed in 1994. Treated with diet and oral medications. High blood pressure and high cholesterol controlled with medications. Does not routinely monitor blood glucose level. Hospitalized in June, 2007. Has experienced proteinuria and neuropathy.

Compare:

Client is seeking \$750 of monthly income on a Life Only basis. Below is Securitas Financial’s “medically-rated” SPIA quote as compared to standard SPIA quotes of leading SPIA carriers on November 6, 2009.

Securitas Financial	\$ 97,266.59
American General	\$ 107,596.27
American National	\$ 107,829.42
Jackson National	\$ 109,649.12
Genworth	\$ 110,238.08

SECURITAS FINANCIAL

Get your quote today! NO APS’s to be reviewed,
NO medical exam. Answer 8 medical questions
and receive an immediate guaranteed quote



Brokers Alliance, Inc.
Contact Annuity Marketing:
(800) 290-7226x125
www.brokersalliance.com/annuity/securitas.asp

Underwritten by Securitas Financial Life Insurance Company of Winston-Salem, North Carolina. Income Advantage product (describes policy form SPIA09) available in AZ, CO, GA, NC, SC and TN.

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SF-CSA-11.09